DEVANA solutions

How Devana Solutions and hyperCORE International Helped Rescue a Failing Study

Case Study

The CRO couldn't believe it! Within seconds of my introduction, they were holding reports and dashboards validating the predictability and reliability of our sites in the indication!

Jeff Kingsley
Chair, COO & Founding Member
hyperCORE International

WHAT WE PROVIDED

PROPEL Central & PROPEL Enterprise

- Data analysis
- Advanced reporting
- Cloud based, data security
- Premium support

hyperCORE's RESULTS

Comprehensive Trial Data Metrics

- Decreased trial startup time
- Site performance metrics
- Increased patient enrollment

The Client

hyperCORE International

INDUSTRY
Clinical Research

LOCATION
USA, Canada

Formed in 2019, hyperCORE International is a super network of highly experienced and awarded clinical research site/network companies. Its member companies have over 100 years of combined experience and have completed more than 6,000 studies helping to evaluate thousands of new drugs and treatments in more than 15,000,000 patients. hyperCORE Partner members include AGA Clinical Trials in Hialeah, FL; Benchmark Research of Austin, TX; Clinical Trials of Texas of San Antonio, TX; Clinical Site Partners of Winter Park, FL; DIEX Recherche of Sherbrooke, Canada; FOMAT Medical Research of Oxnard, CA; IACT Health of Columbus, GA; LMC Manna Research of Toronto, Canada; Moore Clinical Research in Tampa Bay, Florida and Quality Clinical Research of Omaha, NE.

The Challenge

CLINICAL TRIAL STRUGGLING TO ACHIEVE PATIENT ENROLLMENT GOAL

Dr. Jeff Kingsley is CEO of IACT Health, a 14-site research network based in Columbus, Georgia. IACT Health is also a founding partner in hyperCORE International, a "super network" of clinical research organizations with over 90 investigative sites worldwide. Recently, Dr. Kingsley received a call from a Contract Research Organization based in Southeast Asia. The CRO was managing an Atopic Dermatitis clinical trial in which patient-recruitment by the sites originally selected to complete the study had stagnated while still 30 patients short of the required number of subjects. The CRO's representative earnestly pressed Dr. Kingsley: "Did IACT Health and the hyperCORE International network of sites have experience in Atopic Dermatitis? Might the network be able to mobilize quickly to recruit, screen and enroll the remaining 30 subjects so the clinical trial could proceed, confident in having sufficient patients to yield the data required to determine whether the therapy was safe and effective?" Dr. Kingsley was able to speak to his own investigative experience with Atopic Dermatitis; but in the data-driven clinical trials industry he immediately introduced the CRO's representative to Michael Casey, Executive Director of hyperCORE International.

> *"hyperCORE International is now using Devana Solutions' trial startup workflow automation to drastically reduce the time to mobilize its top sites to complete the trial for this CRO."*

The Solution

TRIAL PERFORMANCE METRICS DATA TO ALIGN DRUG DEVELOPMENT STAKEHOLDERS

Shortly after being introduced to the CRO, Casey was able to generate a report analyzing clinical trial performance across the hyperCORE International global network of sites in dermatological studies and, specifically, Atopic Dermatitis. The site performance metrics included the total number of completed trials, completed patients, contracted total patients, contract met percentage, screen failure rates, early termination percentages and a host of additional data. Being so impressed with hyperCORE's ability to access metrics to validate the individual site capabilities, the CRO's representative simply greenlighted Mr. Casey to go ahead and select the specific hyperCORE sites on the CRO's behalf and they would open them up for enrollment.

Within just a few minutes, a CRO representative's urgent outreach to Dr. Kingsley to rescue an under-enrolling trial had quickly pivoted to the CRO's receipt of a trove of site performance data demonstrating the hyperCORE International site network's ability to help screen and enroll the remaining patients required to complete the study. "How was this even possible?" inquired the CROs' representative. The answer from Dr. Kingsley and Michael Casey was simple: Devana Solutions.

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The Result

PATIENT ENROLLMENT GOAL ACHIEVED

Devana Solutions is the leading cloud-SaaS provider of data analytics and workflow automation technology to the clinical trials industry. Research organizations representing over 3,000 Physician Investigators worldwide and rapidly growing are currently able to leverage the PROPEL platform to capture, analyze and display process and performance metrics for pharmaceutical Sponsors and their CROs, literally in "real time". As a result, Devana Solutions' innovative platform can facilitate therapeutic and operational alignment between drug development stakeholders and speed the delivery of new therapies to patients. Across the clinical trials industry, case studies continue to play out similar to this CRO's urgent quest for sites with a proven therapeutic expertise and the hyperCORE International network's ability to leverage the Devana Solutions' platform and deliver the analytics to support the predictability and reliability of their sites in the specific therapy.

hyperCORE International is now using Devana Solutions' trial startup workflow automation to drastically reduce the time to mobilize its top sites to complete the trial for this CRO. Within the next few months, expect a follow-up article detailing the eventual outcome of the clinical trial in question.

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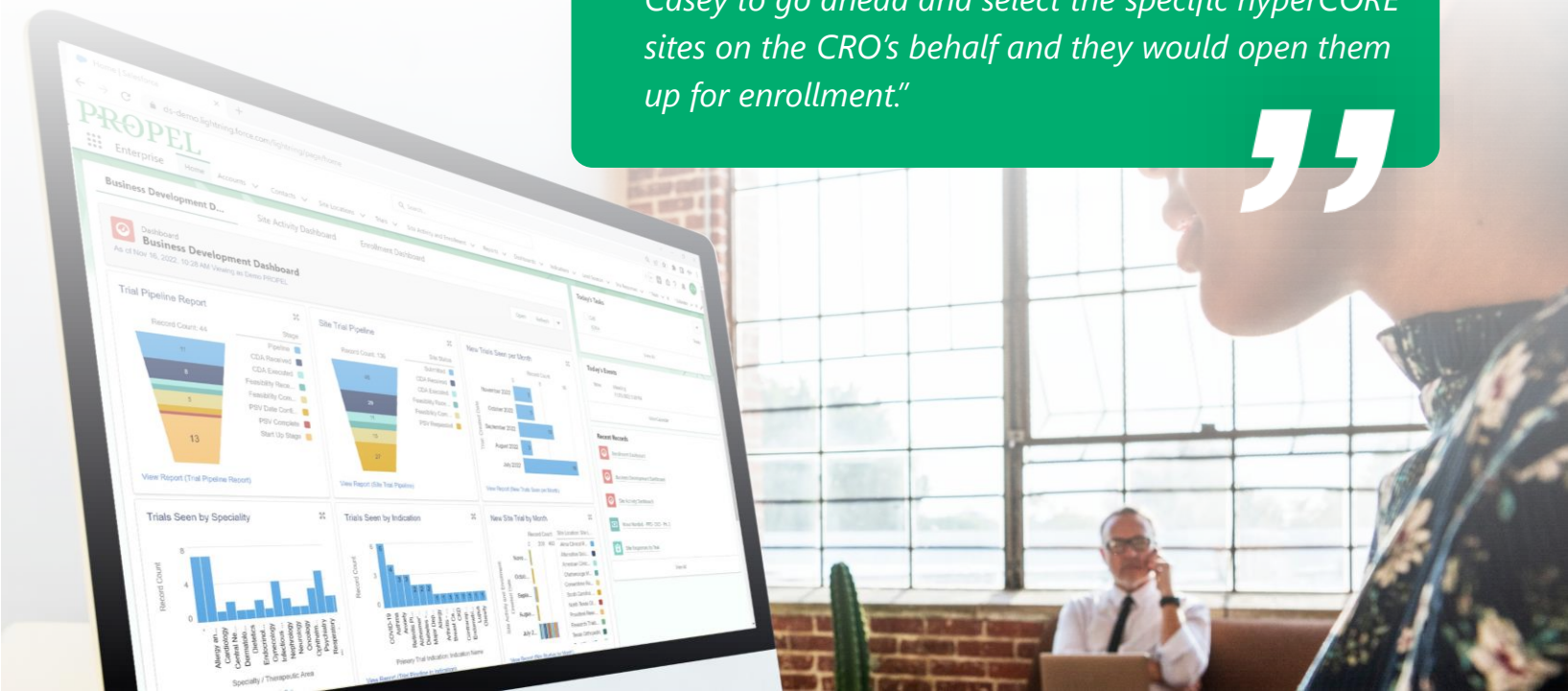

DEVANA

Join the platform that's helping clinical research sites and site networks build their reputation for reliable performance.

Devana Solutions®, LLC is a SaaS provider driven by a core belief that data transparency through technology is critical to selection of the top performing research sites to align with pharmaceutical Sponsors and CROs to reduce drug development costs and speed new therapies to patients.

CONTACT US FOR A DEMO

Devana Solutions

Better Data. Better Decisions. Better Outcomes.

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